

WORKSHOPS

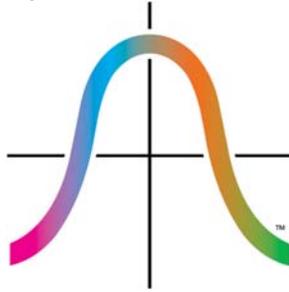
Situational Leadership®: Building Leaders

A Foundation Of Leadership

Situational Leadership®: Building Leaders introduces participants to the Situational Leadership® Model and equips leaders with the necessary tools to skillfully navigate the demands of an increasingly diverse workforce and evolving global marketplace. Widely adaptable to any circumstance, Situational Leadership® prepares leaders to meet the moment-to-moment challenges pervasive in today's work environments.

Through a combination of instructor-led training, multimedia, role-playing and skill-building activities, this course provides ample opportunity to practice applying the core tenets of the model. Participants learn to effectively manage any situation by immediately prioritizing broad actions into specific tasks and utilizing the tools that indicate each individual's ability to perform.

In addition, the LEAD Self instrument and profile provide participants with insights into their primary leadership behaviors and the range of styles they tend to act upon.



Situational Coaching®

Unleashing Performance

In today's fast-paced global marketplace, managers must not only lead, but actively coach employees. Effective coaching promotes alignment, performance excellence and individual resilience, allowing organizations to excel within an environment of continuous change and gain a competitive edge.

Situational Coaching® is a practice-rich program designed to enable managers to consistently apply effective Situational Leadership® behaviors during performance-related coaching discussions. This workshop provides managers with the tools to unlock and maximize the engagement and performance of their teams, building their individual and collective capacity for higher levels of current and future performance.

In addition to multiple opportunities for learners to interpret and discuss complex behaviors via video case study analysis, there is an equal number of activities dedicated to practicing the application of Situational Leadership® in coaching situations. During these practice sessions, participants receive structured feedback on the tone, articulation of behaviorally specific observations and communication of tangible next steps to drive performance.

Prerequisite

Completed the Situational Leadership® workshop.



Leveraging Your Power To Influence

Power: A Positive Driver of Influence

Today's workplace is changing. As organizations shift from a structured, top-down hierarchy to a more collaborative and team-centric dynamic, there is a growing demand for leaders at all levels. In this complex and evolving workplace culture, we are all leaders. And we all hold the power to motivate and inspire others to take action. Now, more than ever, we need leaders with the skills to successfully influence up, down and across the organization.

The best leaders recognize that leadership isn't just a function of their position within the organization; they know that leadership is a direct result of how effectively they influence others every single day. *Leveraging Your Power To Influence* demonstrates the interconnected nature of leadership and power and is designed for participants at any organizational level. It directly supports the use of the Situational Leadership® Model by providing tangible rationale for how power bases impact the effective or ineffective use of leadership styles. Participants will engage in immersive, video-driven case study activities and targeted skill building to learn how to build and leverage their power bases to become more successful leaders.

Prerequisite

Completed the Situational Leadership® workshop.



Leading Teams: A Situational Approach Managing Collaboration

Though teamwork is one of the most common concepts in businesses today, it is often the most elusive.

Teams that lack effective leadership often struggle to work cooperatively with each other and adapt to the variety of personalities, interpretations, opinions and varying skills of other team members. Teams that can successfully master true collaboration, however, are the ultimate competitive advantage.

Leading Teams: A Situational Approach leverages understanding of situational approaches to leadership to explore the specific skills that leaders need to transform diverse groups of individuals into cohesive units. Through a variety of case studies video simulations, group discussions and skill-building activities, participants learn to maximize the performance potential of each team member while building trust, boosting creativity and improving communication.



Social Style®: Productive Relationships At Work

Social Style®: A Widely Used And Highly Regarded Behavioral Model

This workshop is designed to teach you about Social Style® concepts and how they can help you develop skills that will make you more effective in the workplace. So, what does this mean to you and why should you care? The short answer is, by applying the Social Style® concepts you can get more done, faster and with less effort.



The Social Style® model is an easy-to-use tool for learning about your behavioral preferences. It will help you understand why you find some relationships more productive than others. It will help you develop insight to your behavioral strengths and weaknesses.

It will help you develop a way of communicating with others, knowing that behavioral styles are not good or bad, just different. The model stresses the value of diversity as a way to build upon your strengths and the strengths of others to develop *productive relationships at work*.

“Leadership is about you influencing others to do the work, to do it well, and to feel good about doing it.

It is about closing the performance gap and the perception gap; and aligning your intention and your action.”

Tan Joo Seet

Managing Director

Center for Leadership Studies (Asia) Pte Ltd

PRODUCTS



Contact us for more information

CERTIFICATION WORKSHOP

Situational Leadership®: Building Leaders

Certification workshops are three-day, public events designed for trainers from various organizations to become certified in *Situational Leadership®: Building Leaders*.



Certification

Immerse your trainers in a diverse learning environment that focuses on providing participants with the tools and knowledge required to build better leaders in your organization. Our certification workshops prepare facilitators to present information effectively, respond to participant questions and lead activities that reinforce learning. Trainers are required to attend all three days of training in order to become certified.

Schedule

Day 1: Trainers experience the one-day program as participants.

Day 2: Trainers are led through the Leader's Guide and learn to effectively and accurately deliver the course content.

Day 3: Trainers perform teach-back segments of the program and receive feedback from our Certified Master Trainer.

Support

In addition to becoming certified in *Situational Leadership®: Building Leaders*, trainers receive the following support:

- iSitLead® Application
- Trainer Development Calls
- Situational Leadership®: Building Leaders Facilitation Supplement
- LinkedIn Group: Situational Leadership® Trainers

Note

- The Certification Workshop is available only to internal corporate trainers.
- Client organizations will be required to sign the Service Agreement and make an initial purchase of 50 sets of Participant Materials.

E-CERTIFICATION

E-certifications are designed to maximize convenience for trainers that want to take a deep-dive into learning the course material online, without requiring a classroom experience. Our e-certifications provide engaging video of our Certified Master Trainers conducting the course, allowing trainers to learn *how* to teach the content, not just learn the content. Upon completing the course and passing a knowledge check assessment, trainers will receive their full administration kit.

- Options available for e-certification with *Situational Leadership®: Building Leaders* certification as a pre-requisite

Situational Coaching®

Leveraging Your Power To Influence

- Options available for e-certification without any pre-requisites

Leading Teams: A Situational Approach

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