

# Two-Day Workshop

# Situational Leadership®:

# Building Leaders

## March 18 & 19, 2019 | Singapore

### A Foundation Of Leadership

*Situational Leadership®: Building Leaders* introduces participants to the Situational Leadership® Model and equips leaders with the necessary tools to skillfully navigate the demands of an increasingly diverse workforce and evolving global marketplace. Widely adaptable to any circumstance, Situational Leadership® prepares leaders to meet the moment-to-moment challenges pervasive in today's work environments.

Through a combination of instructor-led training, multimedia, role-playing and skill-building activities, this course provides ample opportunity to practice applying the core tenets of the model. Participants learn to effectively manage any situation by immediately prioritizing broad actions into specific tasks and utilizing the tools that indicate each individual's ability to perform.

In addition, the LEAD Self instrument and profile provide participants with insights into their primary leadership behaviors and the range of styles they tend to act upon.

### Benefits Of *Situational Leadership®: Building Leaders*

- Prepare leaders to effectively deal with any situation, opportunity or challenge.
- Teach leaders the skills needed to determine Performance Readiness® among team members.
- Provide leaders with an action-oriented framework to immediately increase the quantity and quality of performance conversations.
- Enhance the work environment with improved performance and teamwork.

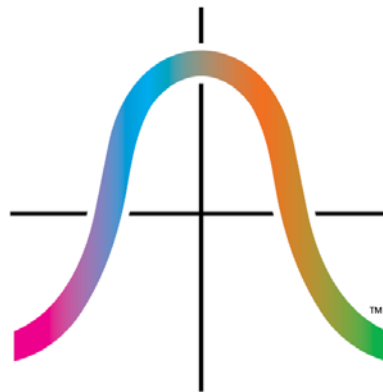
### Target Audience

- All leaders
- Anyone in the organization who influences the performance of others

### Participant Materials

Each participant will receive:

- Participant Workbook
- LEAD Self & LEAD Directions
- Situational Leadership® Color Model 8.5" x 11" Card
- Situational Leadership® Color Model Wallet Card
- Pocket Reference Guide
- Certificate Of Accomplishment



### Objectives

Upon completion of this workshop, participants should be able to:

- Define leadership.
- Apply Situational Leadership® by:
  - Identifying the specific task for application of the Situational Leadership® process.
  - Accurately assessing the Performance Readiness® level of the individual.
  - Responding with the right leadership style and behaviors to meet the performance needs of the individual.
  - Communicating the leadership response more effectively.
  - Managing the movement of the individual through various levels of Performance Readiness®.
- Identify opportunities to improve in the application of Situational Leadership® through self-assessment and development planning.

### Outline

- Introduction
- Influence, Success And Engagement
  - Defining Leadership
  - How Do You Spend Your Influence Time?
  - Success And Engagement
  - Skills Within The Organization
- LEAD Self: Leadership Style/Perception Of Self
- The Situational Leadership® Model
  - Steps In Applying The Situational Leadership® Model
- Identify Specific Task
  - Determining Task Level
  - Identify Specific Task
- Assess Current Performance Readiness®
  - Performance Readiness®: Ability And Willingness
  - Performance Readiness® Levels
  - Performance Readiness® Indicators
- Match And Communicate Leader Response
  - Relationship And Task Behaviors
  - Distinguishing Leader Styles
  - Leadership Style Indicators
  - Matching Styles
- LEAD Directions: Leadership Style Feedback And Analysis
- Processing Your LEAD Profile
- Mapping Your Real World
- Positioning Your Leadership Style Conversation
- Application Challenges: Match/Mismatch
- Manage The Movement
  - Development
  - Regression
- Situational Leadership® Simulation
- Sustainment And Conclusion

### Center For Leadership Studies (Asia) Pte Ltd

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#### Administrative Details

- Date: March 18 & 19, 2019
- Time: 9.00 am – 5.00 pm
- Early Bird Fee: S\$1,330/participant  
Register and pay before  
February 18, 2019
- Regular Fee: S\$1,480/participant
- Venue: Royal Plaza On Scotts  
25 Scotts Road  
Singapore 228220
- Closing Date: March 4, 2019
- Registration and Payment:  
Registration may be made by mail, fax,  
email or online. Payment must be received  
to confirm the registration. Check should  
be crossed and made payable to Center  
for Leadership Studies (Asia) Pte Ltd.
- Refund of Fees:  
Full refund of course fee will be given if  
written notice of withdrawal is received  
not less than three weeks before  
commencement of the workshop. If no  
such written notice is received, the invoice  
for the full course fee will remain payable.  
A replacement participant is allowed.
- Cancellation/Postponement:  
Center for Leadership Studies (Asia) Pte  
Ltd reserves the right to cancel or  
postpone the workshop due to any  
unforeseen circumstances.

#### In-Company Workshop

[Contact us for more information](#)



#### Leadership.Relationship.Performance

We provide training, coaching and consulting in social intelligence and leadership development. Since 1985 we have been helping clients to leverage human performance and enhance overall organizational performance. We have worked with more than 500 clients in 26 countries in Asia-Pacific, Europe and North America. From our offices in Singapore and Hong Kong we work with our clients and support global client implementations worldwide.

Through our proven leadership building and social intelligence solutions, a leader is never taken by surprise and will always have in hand the way to the success. We build leaders that accommodate and thrive through all adversity. No matter where you are, in whatever country or culture, our process is completely adaptable and applicable to you and your organization.

#### Workshop Leader



TAN JOO SEET offers training, coaching and consulting in social intelligence and leadership development – helping clients to leverage human

performance and enhance overall organizational performance. He brings with him four decades of business, management and consulting experience; and has worked in 26 countries in Asia-Pacific, Europe and North America.

During his 30 years in training and consulting he has worked with more than 400 clients. He is a frequent speaker at professional and business conferences, and writes regularly. Over 30 of his articles have been published. He was featured in the television program *Money Matters*, and co-hosted the radio series *Working Matters*.

After completing his tertiary education in engineering, Joo Seet did the Master of Management, the Graduate Diploma in Personnel Management, and the Advanced Diploma in International Marketing. He is a Certified Business Planning Consultant and a Chartered Marketer.

Joo Seet is the Managing Director of Center for Leadership Studies (Asia) with offices in Singapore and Hong Kong. He is also the founder and Director of Human Edge Organization, and Performance Learning. He has also served as Managing Director (Asia) of Zenger-Miller from 1985 to 1996. Since 1987, he has been working with Dr Paul Hersey and the Center for Leadership Studies.

In addition to his training, coaching and consulting experience, he has held regional management positions in human resources, sales and marketing, business development and general management in telecommunication, aviation, manufacturing, medical systems and IT. He has worked with the government, government-linked companies and multinational organizations.

He participated in the United Nations Development Program/International Telecommunication Union projects on the setting up of the telecommunication training center, and instructional technology and course development. He also developed and coordinated regional training for the United Nations Development Program/International Civil Aviation Organization.

#### Registration

- Online:  
[www.cls-asia.net/slbl-2019-03-18-19.html](http://www.cls-asia.net/slbl-2019-03-18-19.html)
- Email:  
[asksg@cls-asia.com](mailto:asksg@cls-asia.com)
- Mail:  
CENTER FOR LEADERSHIP STUDIES  
(ASIA) PTE LTD  
391B Orchard Road #23-01  
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Singapore 238874  
Tel: (65) 6286-5833  
Fax: (65) 6286-5733

#### Participant

▪ [Mr/Mrs/Ms/Mdm/Dr](#)

▪ [Name](#)

▪ [Job Title](#)

▪ [Mobile](#)

▪ [Email](#)

▪ [Company](#)

▪ [Address](#)

▪ [Tel](#)

▪ [Fax](#)

▪ [Enclosed is the check #](#)

[for S\\$](#) [made payable to](#)

[Center for Leadership Studies](#)

[\(Asia\) Pte Ltd](#)

#### Contact person if different from participant

▪ [Mr/Mrs/Ms/Mdm/Dr](#)

▪ [Name](#)

▪ [Job Title](#)

▪ [Mobile](#)

▪ [Email](#)