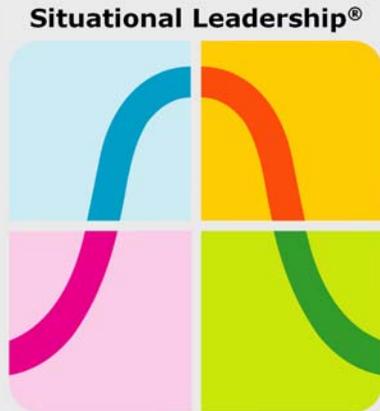


SITUATIONAL LEADERSHIP®

Open-Enrollment Workshops



The Influence Curriculum For Leadership Development

One of the most common questions we hear is, *“What makes a good leader?”* While relatively subjective in nature, this question has served as the impetus for many of today’s most successful and prominent leadership development models and concepts. In developing the Situational Leadership® Model, Dr. Hersey used a task-specific lens to examine the core, common and critical competencies best associated with effective leaders.

His findings can best be described by his simplistic definition of leadership, *“Leadership is any attempt to influence.”* Our years of experience have shown us that the best leaders are those that can successfully influence up, down and across the organization, impacting business results by driving behavior change. To that end, we have used the Situational Leadership® Model as the foundation of our Influence Curriculum. The curriculum focuses on developing critical influence competencies, such as trust, believability, credibility and resiliency, and is designed to allow your leaders to answer the following questions:

- How do I build influence potential?
- How do I drive performance and behavior change?
- How do I adapt to become a more effective leader?
- How can I be more aware of myself and others?

Situational Leadership®: Building Leaders Two-Day Course July 18 & 19, 2016 Singapore

A FOUNDATION OF LEADERSHIP
Situational Leadership®: Building Leaders introduces participants to the Situational Leadership® Model and equips leaders with the necessary tools to skillfully navigate the demands of an increasingly diverse workforce and evolving marketplace. Infinitely adaptable to any circumstance, Situational Leadership® prepares leaders to meet the moment-to-moment challenges pervasive in today’s work environments.

Through a combination of instructor-led training, multimedia, role-playing and skill-building activities, Building Leaders provides ample opportunity to practice applying the core tenets of the model. Participants learn to effectively manage any situation by immediately prioritizing broad actions into specific tasks and utilizing the tools that indicate each individual’s ability to perform.

In addition, the LEAD Self instrument and profile provide participants with insights into their primary leadership behaviors and the range of styles they tend to act upon.

Leveraging Your Power To Influence One-Day Course July 25, 2016 Singapore

MASTER THE RULES OF ENGAGEMENT
Strong leadership is in high demand at every organizational level and power is the foundation that drives the success of those leaders. Leveraging Your Power To Influence explores the dynamics that exist in the seven distinct, but highly interdependent bases of power. Through this course, participants will learn how to build and leverage their influence potential up, down and across the organization.

Through a series of case studies, assessments, group discussions and skill-building activities, participants at all organizational levels will learn to recognize and enhance their personal and position power, and become more effective leaders as a result.

Leading Teams: A Situational Approach One-Day Course August 1, 2016 Singapore

MANAGING COLLABORATION
Though teamwork is one of the most common concepts in businesses today, it is often the most elusive. Teams that lack effective leadership often struggle to work cooperatively with each other and adapt to the variety of personalities, interpretations, opinions and varying skills of other team members. Teams that can successfully master true collaboration, however, are the ultimate competitive advantage.

Leading Teams: A Situational Approach leverages understanding of situational approaches to leadership to explore the specific skills that leaders need to transform diverse groups of individuals into cohesive units. Through a variety of case studies video simulations, group discussions and skill-building activities, participants learn to maximize the performance potential of each team member while building trust, boosting creativity and improving communication.



www.cls-asia.net [www.fb.com/CLSAsia](https://www.facebook.com/CLSAsia)

391B Orchard Road #23-01, Ngee Ann City Tower B, Singapore 238874

Tel: (65) 6286-5833 Fax: (65) 6286-5733 Email: asksg@cls-asia.com